

HERUG 2021 SAP Technology Survey Results

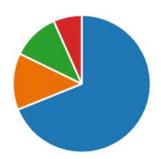
As of March 26th 34 Responses

In Summary:

- 50% of respondents have had a longstanding relationship with SAP
- The common starting point has been core ERP (Finance, HCM, SLcM)
- The customer base is global
- Institutions continue to evolve at their own pace using a highly diversified product set including: on-premises/hybrid/cloud, ERP add-ons, ERP evolution (ECC, S/4HANA) as well as pursuing ongoing integration and retooling using HANA, FIORI, Analytics, SF, Ariba, etc.

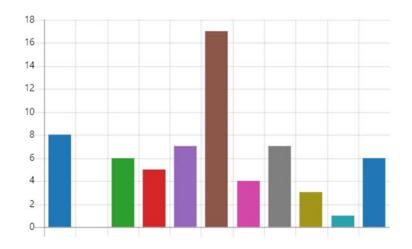
5. Deployment options used

On premises	3
Public Cloud	6
Private Cloud	5
Hybrid Cloud	3



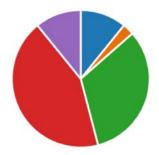
6. Cloud solutions plan/stage

Software-as-a-Service (Public	8
SAP HANA Cloud (Database-a	0
SAP HANA Cloud Platform (Pl.	6
SAP Enterprise Cloud (Infrastr.	5
Private Cloud	7
Investigating	17
Planned for next 12 months	4
Planned for next 1-3 years	7
Project underway	3
Completed	1
No plans	6



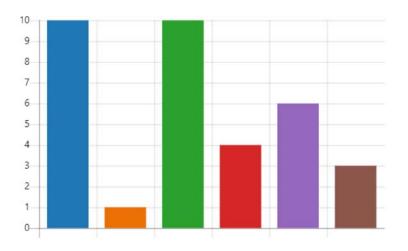
7. Public Cloud solutions used

Amazon AWS	4
Google Cloud	1
Microsoft Azure	12
No Public Cloud Hyperscaler u	16
Other	4



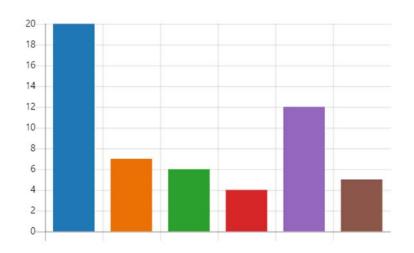
8. S/4HANA implementation plan/stage

😯 Insights	
Investigating	10
Planned for next 12 months	1
Planned for next 1-3 years	10
Project underway	4
Completed	6
No plans	3



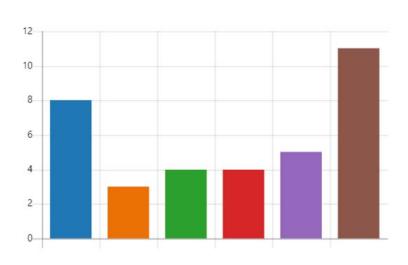
9. Deployment choice selected or planned for S/4HANA

On premises	20
Private Cloud	7
Public Cloud	6
Selecting Greenfield approach	4
Selecting Brownfield approach	12
No Plans	5



10. SAP SuccessFactors HCM plan/stage





11. Migration plan towards future SAP SuccessFactors HCM/Payroll

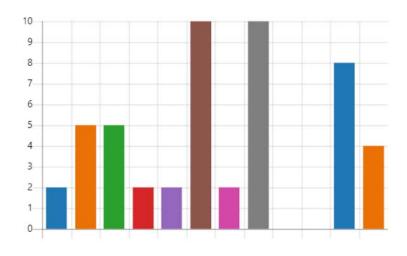
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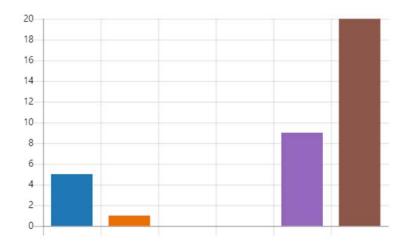
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- Migrate to S/4HANA and run ... 2
- Delay S/4HANA migration unt...
- Migrate to S/4HANA and run ...
- Migrate to S/4HANA and HC...
- Outsource to Payroll services ...
- Investigating
 10
- Planned for next 12 months
 2
- Planned for next 1-3 years 10
- Project underway
- Completed
- No plans
- Other



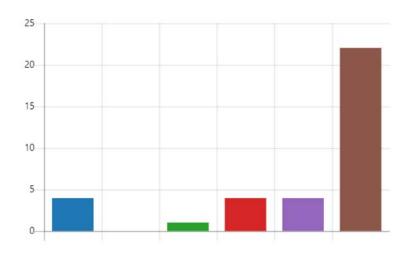
12. Implement some component of Concur

Investigating
Planned for next 12 months
Planned for next 1-3 years
Project underway
Completed
No plans
20



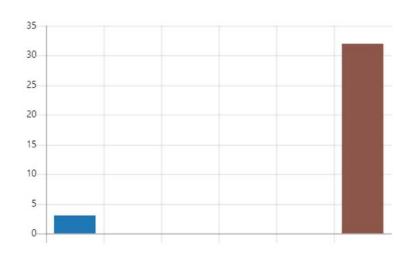
13. Implement some component of Ariba and/or Fieldglass





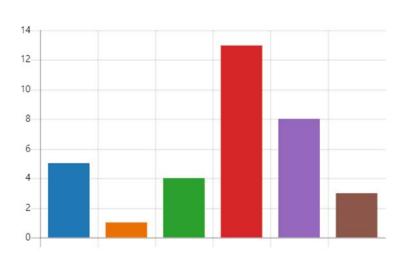
14. Implement some component of C/4HANA

Investigating	3
Planned for next 12 month	s 0
Planned for next 1-3 years	0
Project underway	0
Completed	0
No plans	32



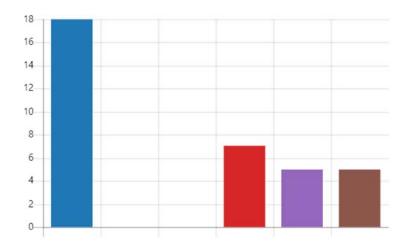
15. Implement/Develop Fiori User Interfaces





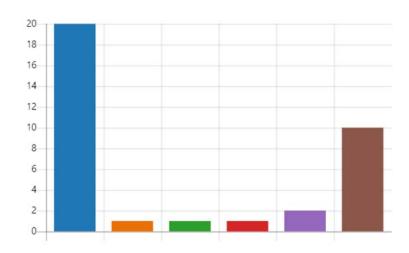
16. Implement/Develop some component of SAP Analytics portfolio





17. Other technology modernization plans (e.g., Blockchain, Big Data, GRC, etc.)





18. Other smart application plans (e.g., Artificial Intelligence, Internet of Things, Machine Learning, etc.)



